Meet the Future of Value-Based Care

REGISTRATION DEADLINE: APRIL 28

June 11-13, 2017
Sheraton Grand Chicago
postacutelink.com
Dear Leading Post Acute Provider,

Welcome to the second annual Post Acute Link!

Post Acute Link (PAL) was launched in 2016 as the only conference to serve all four sectors of post acute care: skilled nursing, senior living, home care and hospice.

As our fee-for-service system churns towards a value-based payment system, our formerly siloed provider sectors are steadily moving closer together, part of a new value-based ecosystem. PAL is for post acute providers in this new ecosystem, helping you learn about both payment model/payers as well as adjacent provider sectors – how you can partner more effectively with each other.

Our 2017 program is packed with 30 original, future-looking educational sessions that have been designed to help you accelerate your overall pace of change towards value-based care – sessions informed by the best of Lincoln’s leadership summits (LTC 100, Home Care 100, Senior Living 100, and Health System 100).

PAL is designed as a cost-effective learning gathering for full corporate teams – from operations, finance, clinical, purchasing, etc.

Also, PAL enables your team to meet super-efficiently with solution partners who can help you become a stronger value-based care player.

The price is either $1,200 per executive, or complimentary, so long as you take eight Link meetings and eight Speed Meetings with our solution partners.

I look forward to seeing you at our even better PAL number two!

David Ellis
Managing Director
Post Acute Link

---

The New Post Acute Value-Based Ecosystem

- **Upstream Players & Payers**
  - MCOs
  - ACOs
  - Health Systems
  - Physicians

- **Post Acute Providers**
  - SNF
  - Senior Living
  - Home Care
  - Hospice
Pal Schedule At A Glance

Sunday, June 11

- 2:00 - 2:20 pm General Session
- 2:20 - 3:10 pm General Session
- 3:10 - 4:00 pm General Session
- Break
- 4:30 - 6:00 pm Speed Meetings
- 6:00 - 7:30 pm Opening Reception

Monday, June 12

- 7:00 - 8:00 am Breakfast
- 8:00 - 9:00 am General Session
- Break
- 9:15 - 10:15 am Concurrent Sessions
- Break
- 10:45 am - 12:45 pm Link Meetings
- 12:45 - 1:45 pm Lunch
- Break
- 2:00 - 2:45 pm Concurrent Sessions
- Break
- 3:10 - 4:00 pm General Session
- Break
- 3:15 - 5:15 pm Link Meetings
- 5:15 - 7:00 pm Reception

Tuesday, June 13

- 7:00 - 8:00 am Breakfast
- 8:00 - 9:00 am General Session
- Break
- 9:15 - 9:45 am Concurrent Sessions
- 9:55 - 10:25 am Concurrent Sessions
- Break
- 10:35 - 11:05 am Concurrent Sessions
- Break
- 11:20 am - 12:20 pm General Session
- Break
- 12:20 - 1:00 pm Grab & Go Lunch

30 Education Sessions
2:00 – 2:20 pm

**General Session**

**Lincoln Report:**

**Leading Post Acute Strategies**

- **All Sectors**

Lincoln conducted two proprietary research projects over the past year, interviewing 40 leading SNF CEOs and 40 leading home care CEOs about their strategic plans for the future. We will summarize our provocative findings in this session.

---

2:20 – 3:10 pm

**General Session**

**Policy Outlook: How TrumpCare will Affect Post Acute Providers**

- **All Sectors**

This session will guide post acute providers through the changing state of healthcare policy after the first five months under the new administration.

- How will Block Grants affect Medicaid reimbursement?
- What is the future of value-based care (particularly bundling, ACOs and Value-Based Purchasing)?
- What will happen to IMPACT, MACRA, PBJ and Pre-Claim Review?
- What is the likelihood of Premium Support, and what would it mean for post acute care?
3:10 – 4:00 pm

**General Session**

**Post Acute Care Demand Forecast**

- **All Sectors**

Upstream referral partners are becoming increasingly selective as to where they direct their post acute patients. Payers will share how they define “value” in a post acute setting, including the partnership criteria they use when assembling a preferred provider network. Panelists will discuss their current and future utilization of post acute providers, including LTAC, IRF, SNF, AL, Home Care and Outpatient Therapy.

- **EvergreenHealth** is an integrated two-hospital system near Seattle, WA, with an ACO affiliation (Puget Sound High Value Network) and a newly formed CIN (Eastside Health Network).

- **Collaborative Health Systems**, part of Universal American insurance company, manages 24 MSP ACOs, with 3,200 providers and 280,000 Medicare beneficiaries.

- **Highmark Inc.**, owned by Highmark Health, and its health insurance subsidiaries and affiliates collectively are among the ten largest health insurers in the United States and comprise the fourth largest Blue Cross and Blue Shield-affiliated organization.

4:30 – 6:00 pm

**Speed Meetings**

A stimulating, rapid-fire segment of eight quick 8-minute meetings with potential solution partners. “Full Pie” provider attendees (complimentary attendance) are required to take eight Speed Meetings.

6:00 - 7:30 pm

**Opening Reception**

*Superb Overall!* 2016 Providers Rated Their Link Experience a 4.5 out of 5.0
MONDAY, JUNE 12

7:00 – 8:00 am

Breakfast

8:00 – 9:00 am

General Session

Leading Edge Value-Based Care

- All Sectors

Most providers have approached value-based care quite tentatively – dabbling in it, minimizing financial exposure, maxing out fee-for-service as long as possible. On the other hand, a small few providers are really attacking it, all-in, to heck with the consequences. Is there an ideal middle ground – not “trailing edge,” not “bleeding edge,” but “leading edge” where you are moving into value-based care boldly but responsibly? Leading edge value-based care players will describe their thinking and practical initiatives, show a strategy framework for thinking about value-based care, and discuss the “flip the switch” question – how will leading edge players navigate that existential shift in mindset when VBC payments become more important than FFS payments?

9:15 – 10:15 am

Concurrent Sessions

Post Acute Providers Going All-In On Risk

- All Sectors

Contrary to the notion that risk-based care is the exclusive domain of health systems and physician groups, two emerging “at-risk” models have gained a loyal following among a small group of post acute providers. This session will highlight a provider from each model, including Programs of All-Inclusive Care for the Elderly (PACE); and the Independence at Home demonstration. We will review the factors that initially drew these organizations toward risk-based care; how they’ve adjusted both their culture and delivery of care to fit these unique models; and critical learnings that will help other post acute providers considering comparable risk-based arrangements.
Post Acute M&A Outlook: Buying, Building & Valuation

- All Sectors
This rapid-fire session will cover the M&A waterfront across post acute care, including:
  - Valuation and deal activity
  - Consolidation trends within and across sectors
  - Debt and equity financing trends
  - Build vs. buy recommendations for each sector
  - Interest rate predictions
  - Senior living overbuilding

Winning Staffing Strategies for Post Acute Providers

- All Sectors
Staffing has become an important strategic imperative across the entire healthcare continuum. Rising wages, a full-employment economy and new competition have created a hiring environment that favors employees over employers. To address this growing challenge, Lincoln assembled a group of 30 thought leaders in recruitment and retention (from healthcare and beyond) for a two-day Think Tank in Nashville in February. This session will address the most pressing staffing issues facing post acute organizations today, including:
  - How to build and nurture a differentiated culture
  - The role of career ladders and workforce training
  - Flexible scheduling as an effective retention tool
  - How to assimilate – not isolate – the Millennial generation
  - Low-cost benefits that resonate with frontline caregivers
  - Best practices in recruitment and retention from outside of healthcare
Innovation in Palliative Care Creating Cost Savings

- SNF
- Home Care
- Hospice

Pain management has moved to the forefront of value-based care, as palliative care experts are finding creative new means of removing unnecessary costs out of treating chronically ill patients. Three palliative care providers – including a hospice provider, a health system and a new startup focused on community-based palliative care services – will discuss the evolving role of advanced illness management, including how new care plans are driving down unnecessary hospitalizations, skilled nursing facility visits, and ER visits.

Best-In-Class Data Strategies for Skilled Nursing

- SNF

Data can be a SNF’s best asset when properly aligned with the needs and expectations of upstream partners. A panel of leading skilled nursing executives will share examples of data cultivation and analysis that has allowed them to successfully compete in even the most competitive environments. Panelists will discuss how empirical evidence in conjunction with proven practical operations leads to greater occupancy and a preferred payer mix. Participants will leave knowing “which data in which markets” is required to build a successful partnership strategy.
Moving Assisted Living Into Value-Based Care

■ Senior Living

The healthcare system’s move from fee-for-service into value-based care will, over time, have dramatic consequences for assisted living operators. This session’s goal is to enable you to see the opportunity of value-based care today, and move faster than your competitors. Your Medicare beneficiaries’ healthcare will be increasingly managed by managed care, ACOs, and health systems that are incentivized to place patients into low-cost, high-quality healthcare networks. This means assisted living operators who master healthcare coordination will become highly preferred providers for upstream referrers, and thus have stronger occupancies. Additionally, early-adopting assisted living providers could see financial upside as they help generate savings in beneficiaries’ healthcare spend.

The Strategies Around Pre-Acute Home Health Care

■ Home Care

The future of home health goes well beyond post acute; it encompasses care that is delivered before an acute episode. Home care executives will share how they foresee their organizations – and the industry – becoming principle players in this ongoing movement toward population health management. Panelists will discuss the merits of preventing unwarranted inpatient admissions and spell out the economic path that turns pre-acute from a private-pay model into a viable, reimbursable long-term strategy within a value-based payment structure.
10:45 am – 12:45 pm

**Link Meetings**

Selected and vetted by you, these 25-minute meetings enable you to meet super efficiently with solution partners who can help you become a better performing value-based care player. “Full Pie” provider attendees (complimentary attendance) are required to take eight Link meetings.

*See page 19 for a list of participating partners.*

---

12:45 – 1:45 pm

**Lunch**

---

2:00 – 2:45 pm

**Concurrent Sessions: Collaboration**

**SNF Diversion: Advocate Health & Sunrise Senior Living**

- **Senior Living**

A new breed of provider partnership is pairing two unlikely players in the continuum of care: health systems seeking cost-effective settings to place their rehab patients and assisted living facilities looking to overcome occupancy challenges by freeing up beds for short stay rehab residents. Advocate Health Care and Sunrise Senior Living will discuss details of this mutually beneficial “hospital-to-AL” test program, including how it operates, the economic benefits, and whether the concept is scalable – and what wide-spread adoption could mean for the future of facility-based rehab.
Value-Driven Care Redesign at Genesis HealthCare

- SNF  - Home Care

Hear how one of the nation’s largest post acute care organizations is using its early experiences in bundled payments and ACOs (MSSP) as a catalyst to redesign its delivery of care. Genesis HealthCare will share their ongoing shift to outcomes-based medicine, including new care-delivery solutions in SNF and home health settings, as well as with upstream and downstream partners. Their presentation will underscore the importance of comprehensive organizational change as part of the “roadmap to transformation,” including outcomes measurement, leadership, care management, provider engagement and culture.

Hospital Diversion: Grace Lutheran & Marshfield Clinic

- SNF

Marshfield Clinic, a physician-owned ACO in Central Wisconsin, and its insurance arm, Security Health Plan, have teamed up with Grace Lutheran to develop a SNF on the Marshfield campus that is taking hospital diversion to a new level. This new physician-ACO partnership model presents an opportunity for SNFs to move upstream, in effect avoiding the need for the hospital for certain episodes of care. Grace Lutheran’s Randy Bestul will explain the economics of this unique set-up, including a pathway directly from ASC to SNF, without ever setting foot in an acute care setting.

Case Study: Using Data to Combat Reductions in Reimbursement

- Home Care

In the face of declining reimbursement rates, home health agencies are leaving no stones unturned when it comes to maximizing the efficiency of their data. At Home Healthcare, a regional provider in Central and Northeast Texas, will share how a recent overhaul in data systems has empowered the organization with timely, accurate clinical documentation that is enhancing its relations with payers and upstream providers.
Hospital/Home Health JVs: A Case Study from Allegheny/Celtic

Nick Stupakis
VP Commercial Services
Highmark Health

Should health systems own or outsource home health services? Several recent high-profile deals between systems and home health providers (CHS/Almost Family; LifePoint/LHC; and Tenet/Amedisys) hint of a desire among certain systems to entrust their home health business to independent agencies. This session will profile a two-year-old, highly successful JV between seven-hospital system Allegheny Health Network and Celtic Healthcare. We will address the structure of the Allegheny/Celtic deal, including how it came about, how it benefits both parties, and the efficiencies of an outsourcing model.

Home Care Adding Bricks & Mortar: BrightStar Care

Sharon Roth Maguire
Chief Clinical Quality Officer
BrightStar Care

How bright is the future of home care services in the senior living setting? For one Illinois-based home care franchisor with 250+ locations across 36 states, the prospect of serving senior living residents has inspired it to build its own 34-bed assisted living facility in Madison, Wisconsin – with more on the way. BrightStar Care’s Sharon Maguire will discuss the creation of BrightStar Senior Living, including the role it foresees in serving chronic care populations and the growth potential in markets currently served by its network of franchisees.

3:15 – 5:15 pm

Link Meetings

Selected and vetted by you, these 25-minute meetings enable you to meet super efficiently with solution partners who can help you become a better performing value-based care player. “Full Pie” provider attendees (complimentary attendance) are required to take eight Link meetings.

See page 19 for a list of participating partners.

5:15 – 7:00 pm

Reception
7:00 – 8:00 am

**General Session**

**Exceptional Partnering with Health Systems**

- **All Sectors**

How do you maximize referrals from health systems? It is not simply being selected as a preferred provider. There is actually an inner circle emerging of “super-preferred” providers – a select few providers who will get the majority of patients. What is their secret sauce? Surprise! It is not providers with the best data, or even the best outcomes, but rather providers with the best relationships. Those who partner best win. In this research project, we are canvassing SNFs, home care and health systems to discover the best practices in the tightest relationships. Walk away with a roadmap on how you can join this inner circle.

9:15 – 9:45 am

**Concurrent Sessions: Care Innovations**

**Keeping PACE with InnovAge**

- **All Sectors**

Colorado-based InnovAge is piquing the attention of post acute providers coast-to-coast for its ambitious strategy to deliver coordinated, capitated care as the nation’s first for-profit entity under CMS’ Program of All-Inclusive Care for the Elderly (PACE). Lisa Price will explain the intricacies of the PACE program, including the economic model, the expected return (as an NFP vs. FP provider), how much investment is required, and how PACE engenders clinical and cultural transformation.

Lisa Price, MD
CMO
InnovAge
The Symphony “Super SNF”

- **SNF**

Symphony Post Acute Network is focusing its strategy on medically complex patients by building Super SNFs: med surge-like facilities equipped to handle complex cardiac, pulmonary, renal, and stroke patients. Tim Fields will share the strategy behind the Super SNF concept, including revenue and cost (compared to conventional SNFs); as well as how the concept helps position Symphony as a preferred provider with payers and referral partners.

Homewatch CareGivers Embraces Technology to Advance Towards Value-Based Care

- **Home Care**

Savvy personal care companies in search of a seat at the table of value-based care are doubling down on efforts to collect patient outcomes data. Julie Smith will outline a major technology initiative designed to track ADLs, IADLs, falls and dementia using internationally recognized measurement criteria. This session will make the case that data collection will be a boon to the personal care sector, leading to better patient-caregiver engagement and facilitating partnership opportunities with leading provider organizations, including health systems, physician groups and other post acute providers.

Merging Home Health & Hospice with Primary Care

- **Home Care**
- **Hospice**

For home health companies searching to effectively manage chronically-ill home-bound patients, in-home primary care medicine is emerging as a promising new area of focus. Oklahoma home health veteran Hank Ross will present a case study on how to develop and operate a physician house call practice in collaboration with an existing home health or hospice business. Based on his 2015 launch of Physician Housecalls, Ross will share valuable learnings from his first two years in operation, including the role of primary care in reducing unnecessary hospitalizations, sustaining preventative care measures, and serving as a downstream referral source for hospitals and other provider partnerships.
9:55 – 10:25 am

Concurrent Sessions: Disruptors

Lyft & Brookdale Partner for Innovative Transportation Solution

- Senior Living

Independence in senior living is a key component to resident satisfaction and longevity, but home-grown transportation solutions require significant resources to fund and operate. So senior housing operators are testing a new generation of app-based on-demand transportation solutions. Executives from Brookdale Senior Living and San Francisco startup Lyft will profile an active pilot program and describe its impact on resident satisfaction as well as Brookdale’s bottom line.

A Transformational Future for MD House Calls

- Home Care

Southern California start-up Heal is reviving the bygone practice of in-home physician services by layering on the very latest in mobile technology. Nick Desai will describe how Heal is banking on the alignment of a strong PCP network, solid VC backing and the very latest in high-tech consumer engagement tools. He will spell out the Heal business model, and make the case for why he believes in-home physician services have the potential to transform clinical behavior, alter traditional patient pathways and reshape the landscape of post acute partnerships.

Additional Sessions To Be Announced

Visit postacutelink.com for updates

Valuable Meetings!
2016 Providers Rated Their Link Meetings a 4.5 out of 5.0
10:35 – 11:05 am

Concurrent Sessions: The Future

Robots Are Reshaping the Post Acute Sector

- Senior Living  - Home Care

Will automation be the answer to the staffing shortage that many anticipate operators will soon be facing? The answer in some markets is already yes, as robots are becoming regular fixtures in homes and senior housing settings across the nation. The Co-Founder of a Silicon Valley-based start up, with a mission to connect families through affordable robots, will introduce “Ohmni” and show how robotic technology is being engineered to drive efficiency in the areas of caregiving and companionship.

Rehabilitation with Avatars in Post Acute Care

- All Sectors

Rural rehab patients have reason to rejoice. A new generation “remote patient rehab” therapy platform is making rehab-from-home a reality. Reflexion Health CEO Dr. Joe Smith will share the virtues of their signature solution VERA™, an FDA-cleared Virtual Exercise Rehabilitation Assistant that integrates an animated avatar coach, telemedicine capabilities and a 3D imaging system to help patients recover while saving steps, time and money. Dr. Smith will demonstrate VERA, including the remote clinician dashboard, and highlight case studies of VERA in use among physicians, nursing homes and home health organizations.

BAYADA Improves Early Intervention through Artificial Intelligence

- Home Care

Move over Siri. There’s a new tech-tool in town, and her name is DINA – the Digital Nursing Assistant that uses Artificial Intelligence to improve patient outcomes and lower costs. Using patient data collected by clinicians, social workers and family, DINA relies on predictive modeling to notify caregivers of the need for early intervention. BAYADA will join technology vendor PreparedHealth to discuss the results of preliminary DINA pilots, including how DINA stacks up against conventional intervention methods as well as initial reactions from patients and caregivers.
Wearables: Taking Patient Monitoring To A New Level

All Sectors

To succeed in value-based care, it is essential that home health drive widespread uptake of cost-effective patient monitoring technology. The type of technology that may fit this bill is the hWear system (by HealthWatch) – an undergarment that functions as a medical grade, FDA-cleared ECG monitor. Dr. Hila Dagan will give a live demonstration of monitoring of her ECG, respiration rate, skin temperature and body position. Her presentation will include case studies of provider organizations currently using hWear to increase compliance and reduce costs across settings of care.

11:20 am – 12:20 pm

General Session

Managed Care Revealed

All Sectors

Managed care is steadily growing in importance and could eventually become post acute’s primary payer source. However, there is a general lack of understanding among providers about managed care. This research project will reveal the “inside scoop” on managed care: their business drivers, competitive pressures, and regulatory constraints. By understanding what really makes them tick, post acute can better position ourselves to effectively partner with them. We will take a look at:

- Medical loss ratio requirements, five star ratings, how insurers work with employers, the tension between insurers and large health systems, and commercial ACO trends
- Managed care’s business model strengths and weaknesses
- Managed care going it alone in chronic care management vs. seeking provider partners
- How managed care feel about providers becoming insurers

12:20 – 1:00 pm

Grab & Go Lunch
Two Ways to Register For Post Acute Link:

1. **“FULL PIE”**
   - Networking 6.25 hrs
   - Education 8.25 hrs
   - Meetings 5.5 hrs
   - Complimentary for Up to 4 Executives
   - Networking, Education and Meetings

2. **“PARTIAL PIE”**
   - Networking 6.25 hrs
   - Education 8.25 hrs
   - $1,200 Per Executive
   - Networking & Education

Register at postacutelink.com

---

**Full Pie Attendance Qualifications**
Full Pie providers must hold eight Link Meetings and eight Speed Meetings to receive complimentary attendance.

<table>
<thead>
<tr>
<th>Revenues</th>
<th># of Complimentary Executives</th>
</tr>
</thead>
<tbody>
<tr>
<td>$15 ml - $99 ml</td>
<td>Up to 3 Executives</td>
</tr>
<tr>
<td>$100 ml+</td>
<td>Up to 4 Executives</td>
</tr>
</tbody>
</table>

**Two Types of Meetings at PAL**

1. **Link Meetings:**
   - Eight 25-minute meetings per provider company with solution partners chosen by you.

2. **Speed Meetings:**
   - Eight 8-minute meetings per provider executive with solution partners who have chosen to meet with you.

**Full Pie Commitment Policy:** “Full Pie” providers commit to holding a complete schedule of eight Link meetings per provider company plus eight Speed Meetings per provider executive. If any meetings are scheduled but not held due to provider “now show,” providers will be charged $1,200/executive.

**Full Pie Cancellation Policy:**
- **Cancellations before May 1, 2017:** You can appoint a substitute senior-level executive or cancel your registration with no penalty.
- **Cancellations between May 1, 2017 and June 1, 2017:** A fee of $250 per executive will be charged to the credit card on file.
- **Cancellations after June 1, 2017:** A fee of $500 per company will be charged to the credit card on file.

**Partial Pie Cancellation Policy:**
- **Cancellations on or before May 1, 2017:** You can appoint a substitute senior-level executive, carry over your registration to the 2018 Post Acute Link Conference, or receive a refund less a $100 service fee.
- **Cancellations between May 2, 2017 and June 10, 2017:** 60% of your registration fee will be carried over to a credit toward the 2018 conference.
- **Cancellations June 11, 2017 or later:** Your registration fee will not be carried over, and you will not receive a refund.

---

**Reserve Your Hotel Room**
$309 per night is the Post Acute Link discounted rate. Please reserve your room by April 24, 2017 to ensure availability. Call (800) 325-3535 and mention Post Acute Link.

Sheraton Grand Chicago
301 East North Water St.
Chicago, IL 60611

**Questions**
Contact Lisa Allaby at (203) 644-1712 or lallaby@lincolnhc.com.
Meet with High Quality Solution Partners

Every solution partner at Post Acute Link is ready to help you achieve practical results towards a value-based future. Many of the best names in post acute care are here, plus some “hidden gems” that you might not know about.

<table>
<thead>
<tr>
<th>Home Care/Hospice</th>
<th>Skilled Nursing/Senior Living</th>
</tr>
</thead>
<tbody>
<tr>
<td>ABILITY Network, Inc.</td>
<td>Forbo Flooring</td>
</tr>
<tr>
<td>Accreditation Commission for Health Care (ACHC)</td>
<td>Govig Healthcare Group</td>
</tr>
<tr>
<td>AdvaCare Systems</td>
<td>HEALTHCAREfirst</td>
</tr>
<tr>
<td>Advanced Telehealth Solutions</td>
<td>Heffernan Insurance Brokers</td>
</tr>
<tr>
<td>Axxess</td>
<td>Homecare Homebase</td>
</tr>
<tr>
<td>Blacktree Healthcare Consulting</td>
<td>Hospice Cloud, a National HME Company</td>
</tr>
<tr>
<td>Brightree LLC</td>
<td>Hospicelink</td>
</tr>
<tr>
<td>Brother Mobile Solutions</td>
<td>KanTime</td>
</tr>
<tr>
<td>Bulk TV &amp; Internet</td>
<td>Kinnser</td>
</tr>
<tr>
<td>CaptionCall, LLC</td>
<td>Kronos</td>
</tr>
<tr>
<td>CareWorx</td>
<td>LW Consulting, Inc.</td>
</tr>
<tr>
<td>Complia Health</td>
<td>McBee Associates</td>
</tr>
<tr>
<td>The Compliance Store</td>
<td>Mediance - A Tabula Rasa Company</td>
</tr>
<tr>
<td>Corridor</td>
<td>Medtronic Care Management Services</td>
</tr>
<tr>
<td>Curantis Solutions</td>
<td>National Research Corporation</td>
</tr>
<tr>
<td>Delta Health Technologies</td>
<td>Netsmart Technologies</td>
</tr>
<tr>
<td>DeVero</td>
<td>Omnicare, a CVS Health company</td>
</tr>
<tr>
<td>Dining Alliance</td>
<td>ON HOLD:32</td>
</tr>
<tr>
<td>EarlySense</td>
<td>OnePoint Patient Care</td>
</tr>
<tr>
<td>Enclara Pharmacia</td>
<td>OnShift</td>
</tr>
<tr>
<td>Exact Recruiting</td>
<td>Optum Hospice Pharmacy Services</td>
</tr>
<tr>
<td>Fazzi Associates</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Philips</td>
</tr>
<tr>
<td></td>
<td>Plante Moran</td>
</tr>
<tr>
<td></td>
<td>PointRight Inc.</td>
</tr>
<tr>
<td></td>
<td>QIRT</td>
</tr>
<tr>
<td></td>
<td>Quadriga Partners</td>
</tr>
<tr>
<td></td>
<td>Relias Learning</td>
</tr>
<tr>
<td></td>
<td>Salesforce</td>
</tr>
<tr>
<td></td>
<td>Select Data</td>
</tr>
<tr>
<td></td>
<td>Select Rehabilitation</td>
</tr>
<tr>
<td></td>
<td>Simione Healthcare Consultants</td>
</tr>
<tr>
<td></td>
<td>SimpleC</td>
</tr>
<tr>
<td></td>
<td>Starcraft Bus Sales</td>
</tr>
<tr>
<td></td>
<td>StateServ</td>
</tr>
<tr>
<td></td>
<td>Stoneridge Partners</td>
</tr>
<tr>
<td></td>
<td>Suitable Technologies, Inc.</td>
</tr>
<tr>
<td></td>
<td>TripleTree</td>
</tr>
<tr>
<td></td>
<td>Turenne PharMedCo, Inc.</td>
</tr>
<tr>
<td></td>
<td>Vaporstream</td>
</tr>
<tr>
<td></td>
<td>Vikus</td>
</tr>
<tr>
<td></td>
<td>Yardi</td>
</tr>
</tbody>
</table>

Current partners as of March 15, visit postacutelink.com for an updated list.
June 11-13, 2017
Sheraton Grand Chicago
postacutelink.com

Buzz About Post Acute Link

I appreciate getting to meet new potential vendors in different formats, connecting with peers and learning from the wide-reaching educational program. Having the cross-sector of post acute providers and partners there was extremely beneficial as we can cover all areas of our business making it a very constructive and efficient experience.”

Drew Filchak
Chief Administrative Officer
Vivage Senior Living

As a new owner of multiple facilities, Post Acute Link was productive and saved me months of work in arranging meetings with busy schedules. My leadership team also enjoyed the relevancy of the education in a changing industry.”

Donna DeBlois
President/CEO
MaineHealth Care at Home

“I attend Post Acute Link because it provides us the opportunity to meet 1:1 with potential business partners that we are interested in working with. Each partner arrives at our meeting prepared to speak directly to our requested needs, and I always leave with great leads for new partnerships.”

Ted LeNeave
President & CEO
Accura Healthcare

Post Acute Link is the only place bringing the major post acute sectors together to start necessary conversations. It provides a unique opportunity to connect with, and learn from, executives both in and out of our segment.”

Kim King
COO
Home Care Network